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Just around the time of COVID, MINI decided it was time to create an end-to-end purchasing and finance journey for the consumer. It was important to create something more than a lead generator to facilitate the complete transaction for any MINI customer, any place, any time. The usual suspects in the market could not offer that except for NETSOL.

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**Mike Peyton, Chief Motorer & Vice-President of MINI of the Americas.**



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Our strategic alliance with NETSOL and the integration of NETSOL's Transcend platform align perfectly with our goals for innovation and market entry. The swift launch of AutoNation Mobility, a mere six months into our collaboration, highlights our shared commitment to continual innovation and prioritizing customer needs.

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**Ivan Mihov, Vice President Strategy and Growth, AutoNation.**

## Get in Touch

Trust NETSOL to be your partner in driving profitability, staying competitive, and delivering the cutting-edge asset finance & retail experiences.

### NETSOL Technologies Americas



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# Explore the Future of Asset Finance & Leasing

Tired of lengthy approvals, manual workflows, and rigid systems slowing your growth in asset finance and leasing operations?



# Why Transcend Finance?

## Seamless Management of Complex Credit Portfolios

Simplify portfolio oversight with real-time data and advanced analytics, receiving tools to easily track performance, identify delinquencies, and optimize risk management, all in one place.

## Accelerate Deal Velocity

Speed up deal flow with AI-driven decisioning and automated approval workflows, reducing bottlenecks and enabling faster deal closures for greater responsiveness and higher conversion rates.

## Flexible, Service-Based Architecture

Leverage our highly flexible, service-based architecture, allowing you to customize workflows, user interfaces, and functionalities to match your business requirements without needing complex integrations.

## Improved Customer Experience

Enhance customer satisfaction with frictionless, self-service portals and cross-channel tools, allowing customers to manage their entire buying and financing journey with ease, anytime and anywhere.

## Futureproof Your Servicing Operations

Equip your business with cutting-edge, servicing solutions that scale with your operations, ensuring you can efficiently manage loans and leases now and in the future, while adapting to market shifts.

## Transform Dealer Funding with Enterprise Efficiency

Automate and streamline dealer funding with enterprise-level efficiency, enabling real-time visibility into inventory and credit requests, reducing administrative burdens and accelerating the entire funding process.

The world's leading OEMs are powered by NETSOL in the asset finance and leasing space.



SCI Lease Corp has recognized the success that NETSOL has had in other markets and we believe their platforms are in line with SCI Lease Corp's commitment to bring transformative technology and services to the leasing marketplace. Working with NETSOL going forward will enhance our lease management processes, allowing us to better meet our customers' expectations and provide additional bandwidth to expand our automotive OEM business.

**Alan H. Bird, President and Chief Executive Leader of SCI Lease Corp.**

# Experience the Future of Digital Retail

Are you tired of switching between multiple tabs and systems just to make a sale?

OEMs and dealerships are missing out on sales due to friction, delays, and inefficient workflows.

NETSOL's omni-channel retail solution, formerly known as Otoz, is designed to tackle these challenges head-on. Our tools streamline the F&I process, enhance customer journey tracking, and provide advanced analytics for real-time decision-making and higher lead conversions.

It's time to revolutionize your dealership's sales performance and exceed customer expectations.



## Why Transcend Retail?

Activate a digital sales funnel with deals that close in minutes.



### Futureproof Technology

Built on state-of-the-art architecture, our platform is both flexible and scalable, and can integrate with any party.



### Omni-channel Convenience

Deliver a fully immersive, end-to-end retail experience that meets your customers where they are: online or in your showroom.



### Higher F&I Profits

Reduce manual effort and data entry with automated credit decisioning, contracting, and payments, boosting your F&I revenues.



### Dealer Empowerment

Equip your dealership with real-time insights and enhanced control over lead-to-sale conversions with advanced desking and F&I hub.



### Simplified Inventory Management

Keep your inventory up-to-date with real-time status, modifications, and configurations—streamlining operations.



### Higher Lead Conversions

Leverage AI-driven insights and 'next-best-action' prompts to turn more leads into sales.



### Enhanced Customer Trust

Build customer trust with transparent pricing, true trade offers, and secure payment options.



### AI-Driven Optimization

GPT-powered virtual assistant to boost sales and revamp F&I process to deliver customized upselling opportunities.



### Frictionless Purchase Experience

Empower your customers with a seamless buying journey that's personalized, transparent, and hassle-free.

OEMs face challenges like inefficient credit management, lengthy deal approvals, and rigid servicing systems. These inefficiencies lead to higher operational costs and slower growth.

NETSOL's end-to-end asset finance and leasing solutions streamline everything from originations to servicing and wholesale finance. With AI-powered credit decisioning, real-time insights, and flexible architecture, we tackle these problems head-on, helping you manage complex portfolios, accelerate deal closures, and enhance customer satisfaction.

It's time to future-proof your finance operations and achieve faster deal closures and improved portfolio management by leveraging NETSOL's solutions.



## Originations

Streamline the entire origination process with advanced features such as real-time, AI-powered credit decisioning, automated deal flows and more.



## Servicing

Attain real-time insights into portfolio performance, delinquencies and losses, enabling proactive portfolio management and strategic decision-making.



## Wholesale Finance

Gain a competitive edge by automating your wholesale finance and floor planning operations effortlessly.

# Unlock the Future with Transcend Consultancy Services

Is your business struggling to keep up with rapid technological advancements, rising cyber threats, and the demand for digital transformation?

Our Consultancy Services are designed to help you navigate these challenges with confidence. By leveraging our expertise across key areas such as security, cloud, AI, and emerging technologies, we provide tailored solutions that optimize operations, secure your data, and future-proof your business for sustainable growth.

